



# Show Me the Money!

Getting Paid Under Performance-Based Contracts

**African Services Committee, Inc**

Mulusew Bekele, Director of Health Programs

Sean Brennan, Deputy Director of Health Programs

June 2009



# Early Intervention Services (EIS)

- Documentation

- Oraquick Log
- Referral to Care Log

- Data Elements

- Manual Count
- AIDS Institute Reporting System (AIRS)
- Master Itemization Report (MIR)
- Actual Payments \$\$
- **Disallowances**



# Procedures

- Staff Enter Data in Oraquick Log
- Provide Services and Enter in AIRS
- At End of the month, manually count # of Tests in Log and submit report to supervisor
- Supervisor compares manual count to AIRS and submits Data Extract
- Manual Count and AIRS data entered in Agency Tracking Form

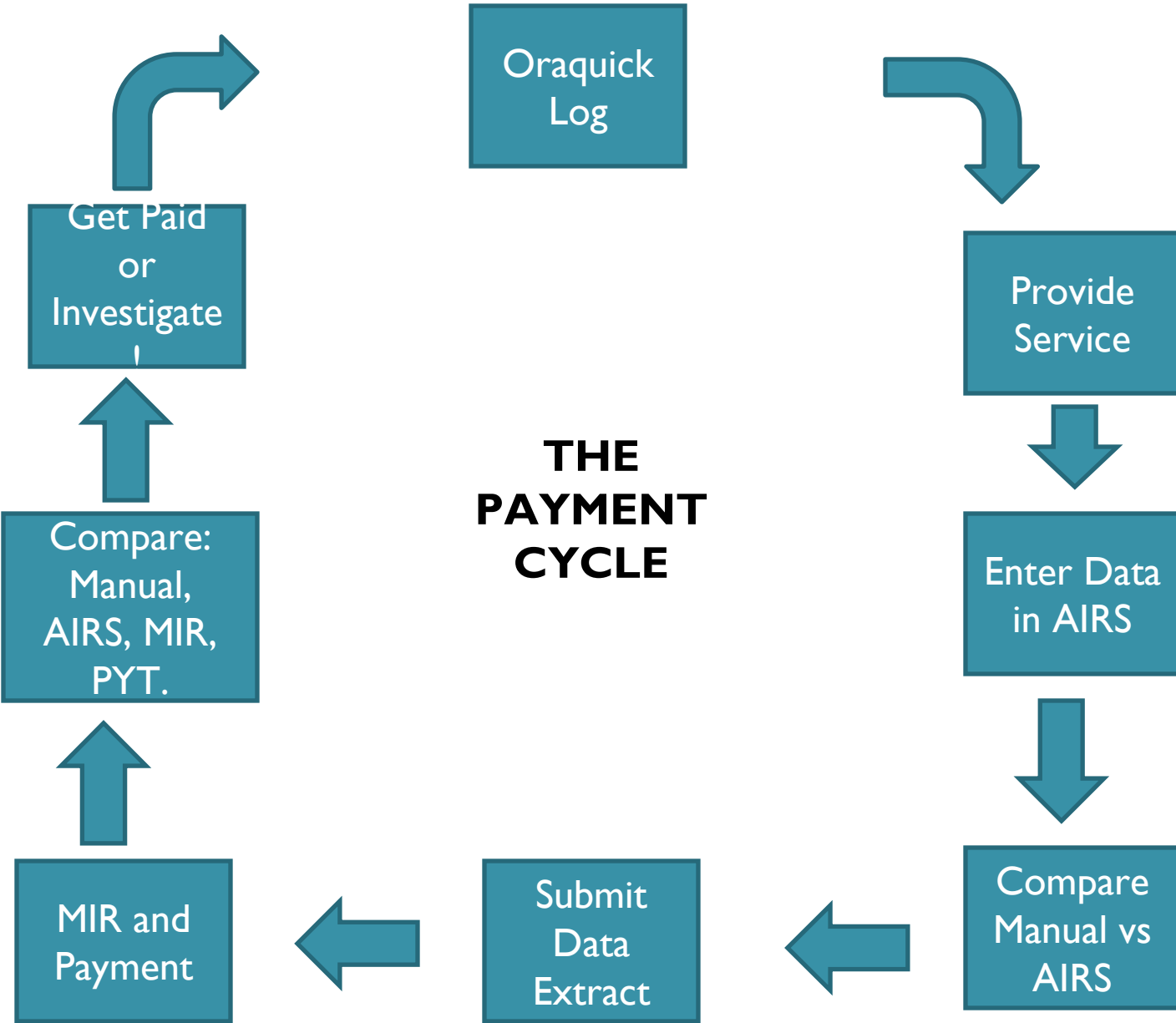


## Procedures Continued....

- Agency Receives MIR and HIVCS Payment- entered Tracking form
- Compare Data and Payment:
  - Manual Count, AIRS, MIR and Payment
- Agency Gold Standard: Manual Count
- HIVCS: MIR
- If Manual Count and MIR match: Paid
- If Discrepancy: Investigate



Agency Tracking Form



Oraquick Log

### THE PAYMENT CYCLE

Provide Service

Enter Data in AIRS

Compare Manual vs AIRS

Submit Data Extract

MIR and Payment

Compare: Manual, AIRS, MIR, PYT.

Get Paid or Investigate

WAIT 1-2 months

Agency Tracking Form